

Crude-By-Rail Overview

Teresa Perkins

ASSISTANT VICE PRESIDENT,
PETROLEUM PRODUCTS

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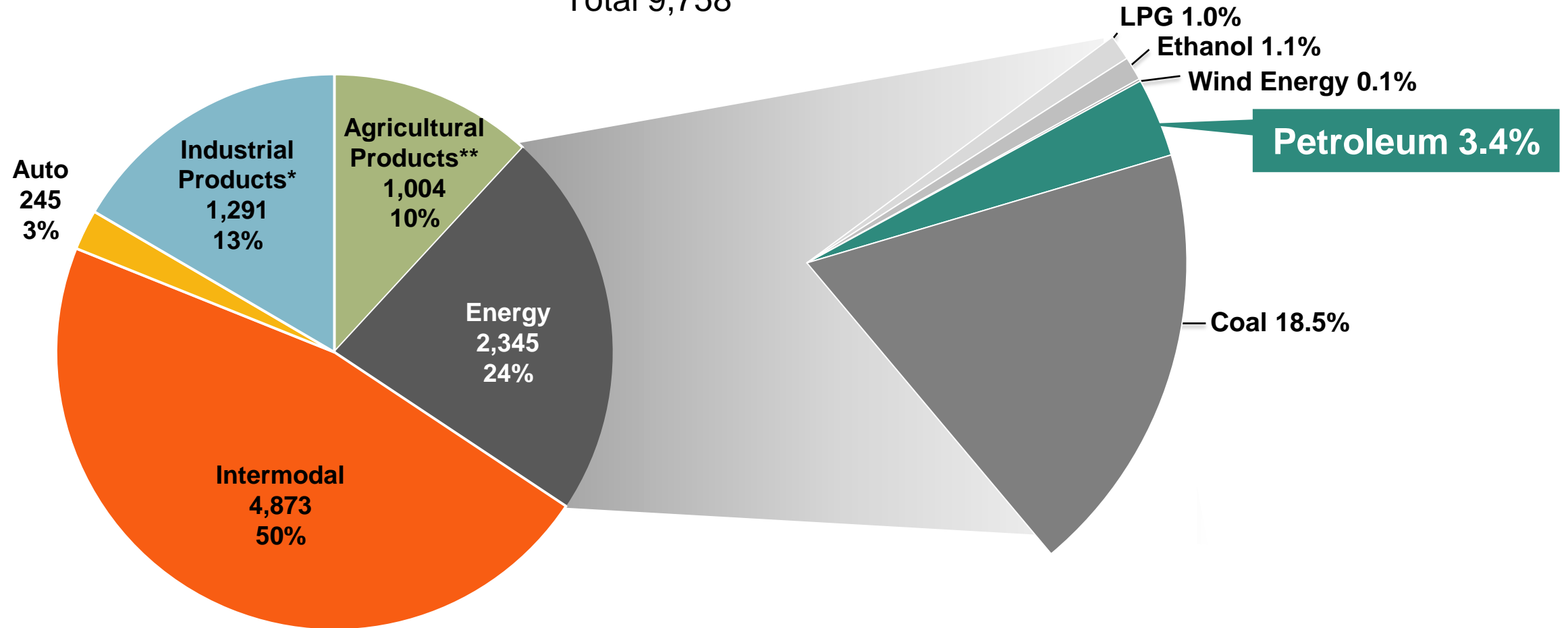


BNSF Volume Overview



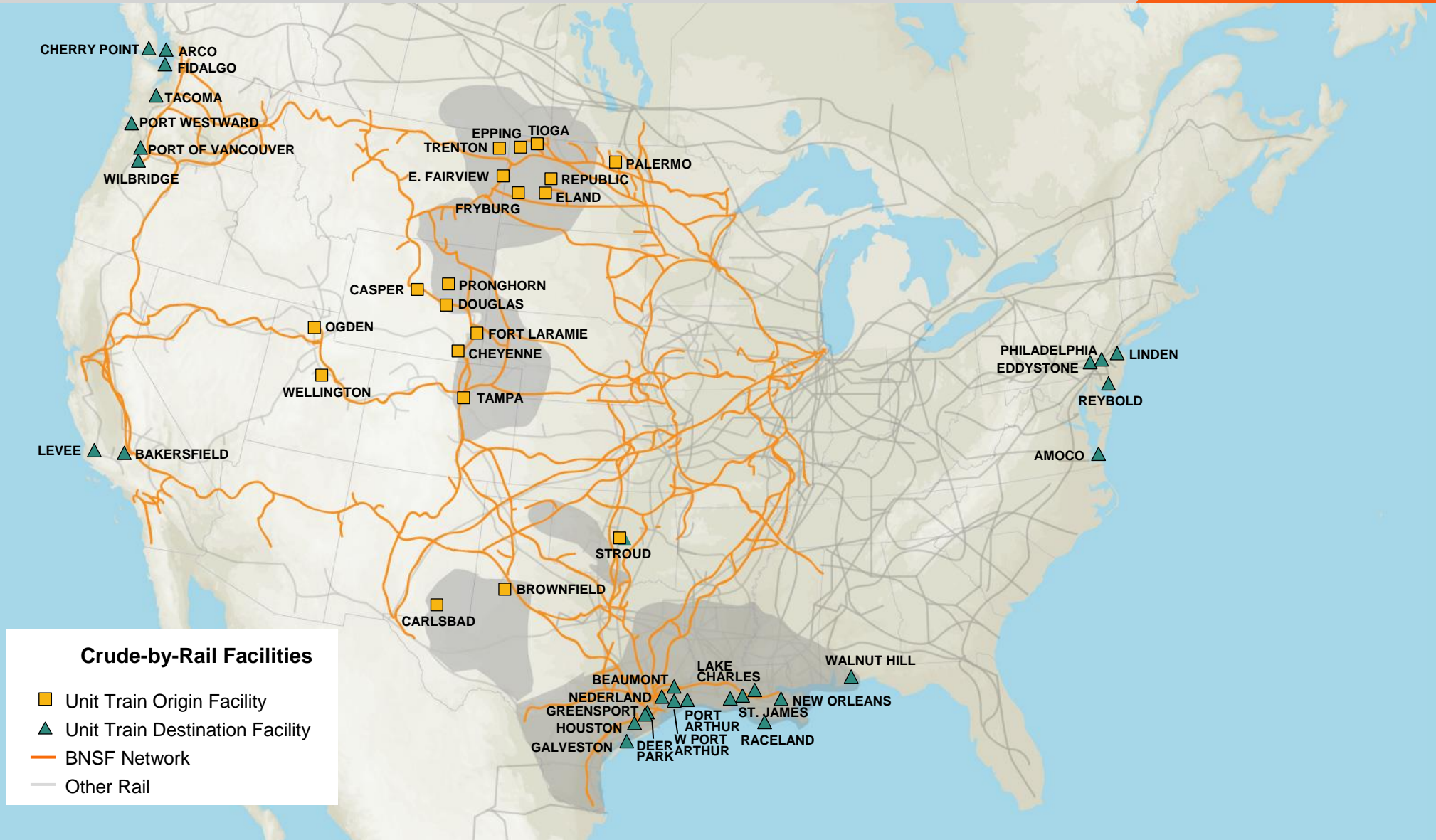
2016 BNSF VOLUMES Total 9,758

volume in thousands

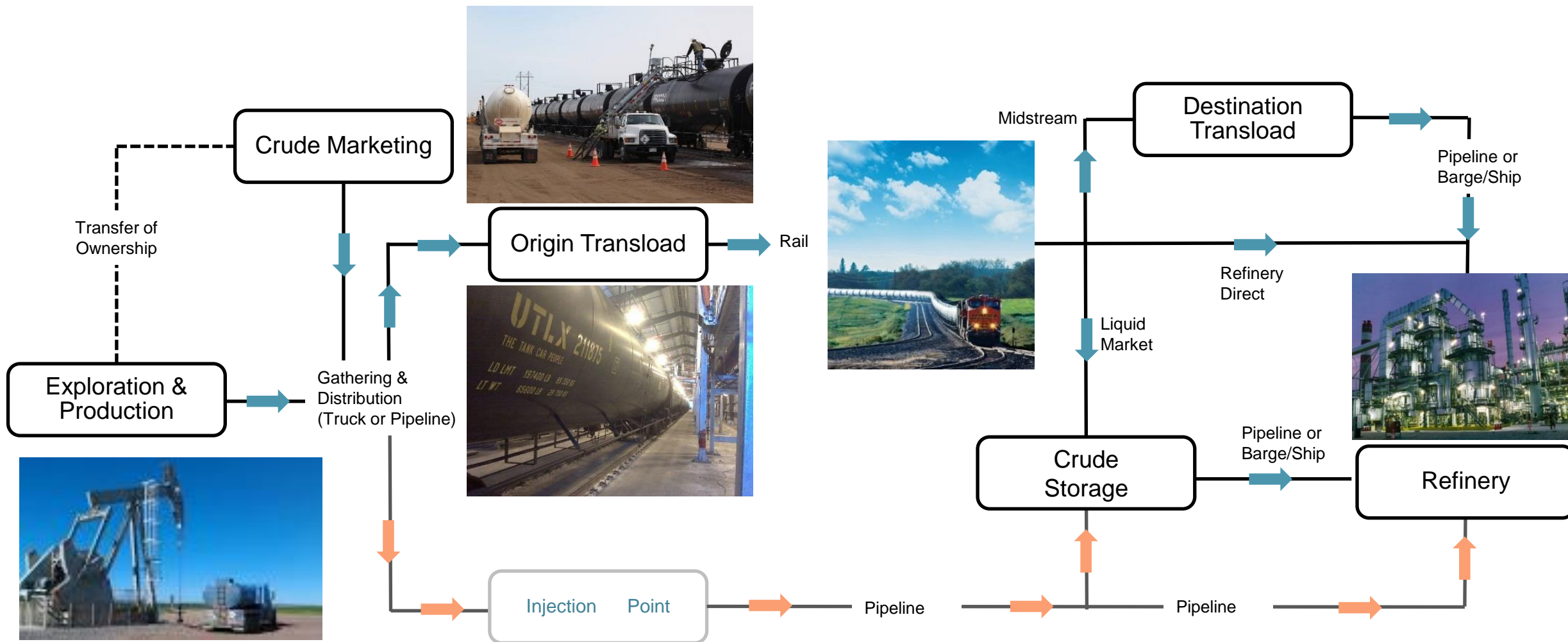


Source: BNSF internal data, *less petroleum, LPG and wind, **less ethanol

Flexible Crude Network



Rail in the Crude Oil Supply Chain



Value Proposition of Crude-by-Rail



Enhancing Capacity: Northern Corridor

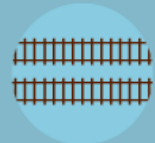


Capital Investment
2013-2016

\$5B



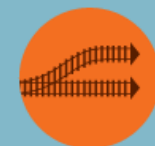
+1,000 miles of CTC



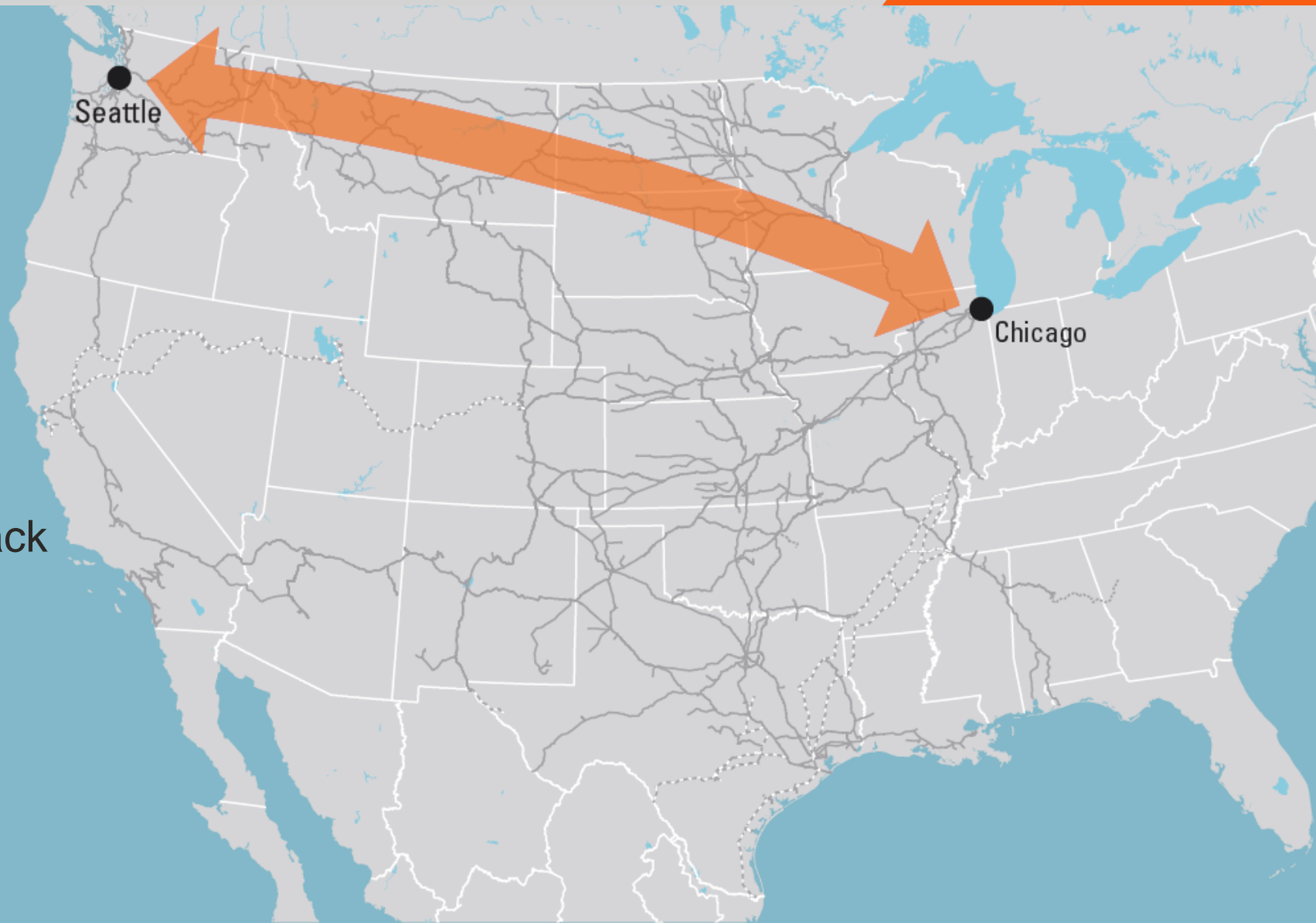
+135 miles of double-track



16 new sidings added



16 sidings extended



BNSF's Approach to Safety



Prevention

Mitigation

Response

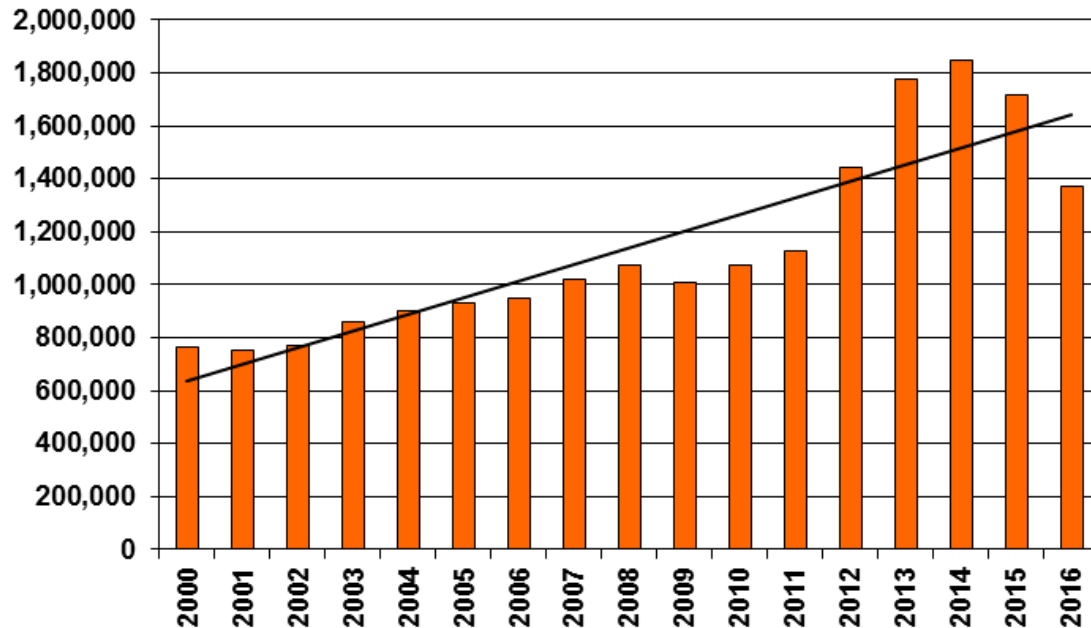
- **Preventing rail equipment incidents**
- **Reducing the impact and consequences of an incident**
- **Strengthening emergency response capabilities**

Safe & Reliable Crude Oil Rail Transportation



- Rail is one of the safest ways to transport crude oil and hazardous materials
- **99.999%** of BNSF shipments of hazardous materials reach their destination without a release caused by a train accident
- BNSF hazmat releases have declined even as volumes have grown

BNSF NUMBER OF HAZMAT SHIPMENTS



BNSF TOTAL HAZMAT RELEASES

