Canada-U.S. Agricultural Trade: Economic Impact

Pacific Northwest Economic Region
July 2017
U.S.-Canada Agricultural Trade: A Strong Relationship

• Largest agricultural trading relationship in the world

• Total bilateral ag trade (2016) – US$47.2 billion – U.S. enjoyed a surplus of approx US$2.2 billion

• Canada is top agricultural export market for U.S.
Economic and Trade Integration Drivers

• Strong science/evidence-based decision making
• Shared regulatory outcomes
• Science and technology/innovation
• Our economies are complementary
  – Trade in farm machinery, energy and fertilizers, plant varieties, genetics, livestock and meat
Integrated Market is a Win for both Countries

• Supply chain efficiencies make both countries more competitive

• Provide for safe and high quality foods and job creation in North America
Integrated Economy: Food Supply Chains

THE UNITED STATES AND CANADA
CANADA-U.S. INTEGRATED SUPPLY CHAIN
Let’s keep a good thing growing!

Bun baked in California
With flour from Saskatchewan

Beef from cattle
born in Alberta
Raised in Nebraska
Processed in Colorado

Bacon from pigs born
and raised in Manitoba
Processed in Iowa

Lettuce
from Arizona

Ketchup
from Ohio

Onions
from Washington

Mushrooms
from British Columbia

Tomatoes
from Ontario

WE MAKE GREAT FOOD TOGETHER!
Enhancing Bilateral Agricultural Trade: Regulatory Cooperation and Alignment

• Objectives:
  • Increase regulatory alignment
  • Foster cross-border trade
  • Boost North American trade and competitiveness

• Next steps:
  • Regulatory Cooperation Council
  • Identify additional opportunities for cooperation and alignment
Enhancing Bilateral Agricultural Trade: NAFTA Modernization

- Agricultural trade between Canada and the U.S. has quadrupled since NAFTA
- Model for future trade agreements
- Identify areas to further this collaboration for North American competitiveness
Enhancing Bilateral Agricultural Trade: Coordination on the World Stage

• Enhanced coordination on the world stage to address challenges:
  – Pollinator health, antimicrobial resistance, and water and soil conservation
  – Collaboration on issues such as biotechnology, low level presence, and pesticide maximum residue limits
  – Coordinated efforts at the Food and Agriculture Organization, World Trade Organization, and International Standard Setting Bodies
Conclusion: Moving Forward

Thank you!
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