



Agriculture and
Agri-Food Canada

Agriculture et
Agroalimentaire Canada

Canada



Canada-U.S. Agricultural Trade: Economic Impact

Pacific Northwest Economic Region
July 2017

U.S.-Canada Agricultural Trade: A Strong Relationship

- Largest agricultural trading relationship in the world
- Total bilateral ag trade (2016) – US\$47.2 billion
 - U.S. enjoyed a surplus of approx US\$2.2 billion
- Canada is top agricultural export market for U.S.

Economic and Trade Integration Drivers

- Strong science/evidence-based decision making
- Shared regulatory outcomes
- Science and technology/innovation
- Our economies are complementary
 - Trade in farm machinery, energy and fertilizers, plant varieties, genetics, livestock and meat

Integrated Market is a Win for both Countries

- Supply chain efficiencies make both countries more competitive
- Provide for safe and high quality foods and job creation in North America

Integrated Economy: Food Supply Chains

THE UNITED STATES AND CANADA

CANADA-U.S. INTEGRATED SUPPLY CHAIN

Let's keep a good thing growing!



WE MAKE GREAT FOOD TOGETHER!

Enhancing Bilateral Agricultural Trade: Regulatory Cooperation and Alignment

- Objectives:
 - Increase regulatory alignment
 - Foster cross-border trade
 - Boost North American trade and competitiveness
- Next steps:
 - Regulatory Cooperation Council
 - Identify additional opportunities for cooperation and alignment

Enhancing Bilateral Agricultural Trade: NAFTA Modernization

- Agricultural trade between Canada and the U.S. has quadrupled since NAFTA
- Model for future trade agreements
- Identify areas to further this collaboration for North American competitiveness

Enhancing Bilateral Agricultural Trade: Coordination on the World Stage

- Enhanced coordination on the world stage to address challenges:
 - Pollinator health, antimicrobial resistance, and water and soil conservation
 - Collaboration on issues such as biotechnology, low level presence, and pesticide maximum residue limits
 - Coordinated efforts at the Food and Agriculture Organization, World Trade Organization, and International Standard Setting Bodies

Conclusion: Moving Forward

Thank you!

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