

# Natural gas for transportation

Presentation to Pacific Northwest Economic Region

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# Fortis Inc. (TSX:FTS): Corporate Overview

## Overview:

- Total assets of **\$28 Billion**
  - Electric-Canada 42%
  - Gas-Canada 31%
- **Largest investor-owned gas and electric distribution utility in Canada**
- **3 million utility customers**



### Regulated

#### Gas ♦

FortisBC *British Columbia*  
Central Hudson *New York State*  
UNS Energy\* *Arizona*

### Non-Regulated

#### Generation ●

Locations  
Belize  
Ontario  
*British Columbia*  
*New York State*

### Electric ■

FortisBC *British Columbia*  
Central Hudson *New York State*  
FortisAlberta *Alberta*  
Newfoundland Power *Newfoundland*  
Maritime Electric *Prince Edward Island*  
FortisOntario *Ontario*  
Caribbean Utilities *Grand Cayman*  
Fortis Turks and Caicos *Turks and Caicos Islands*  
UNS Energy\* *Arizona*

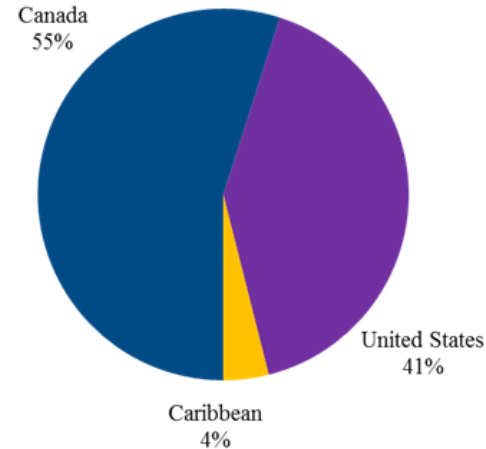
# Fortis Inc: Company overview

## Leader in Electric & Gas Utilities in North America

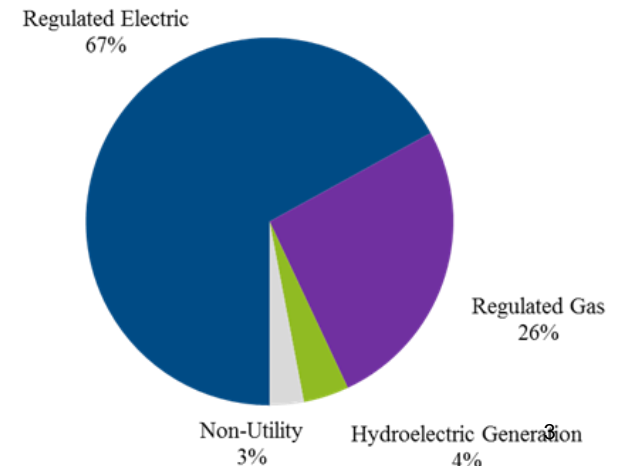
### Regulated Utilities

- 9 utilities serving 3.1 million customers (1.9 million electric, 1.2 million gas)
- 7,700 employees
- 2015F midyear rate base \$16 billion \*
- S&P/TSX 60 Index member

Regulated Assets

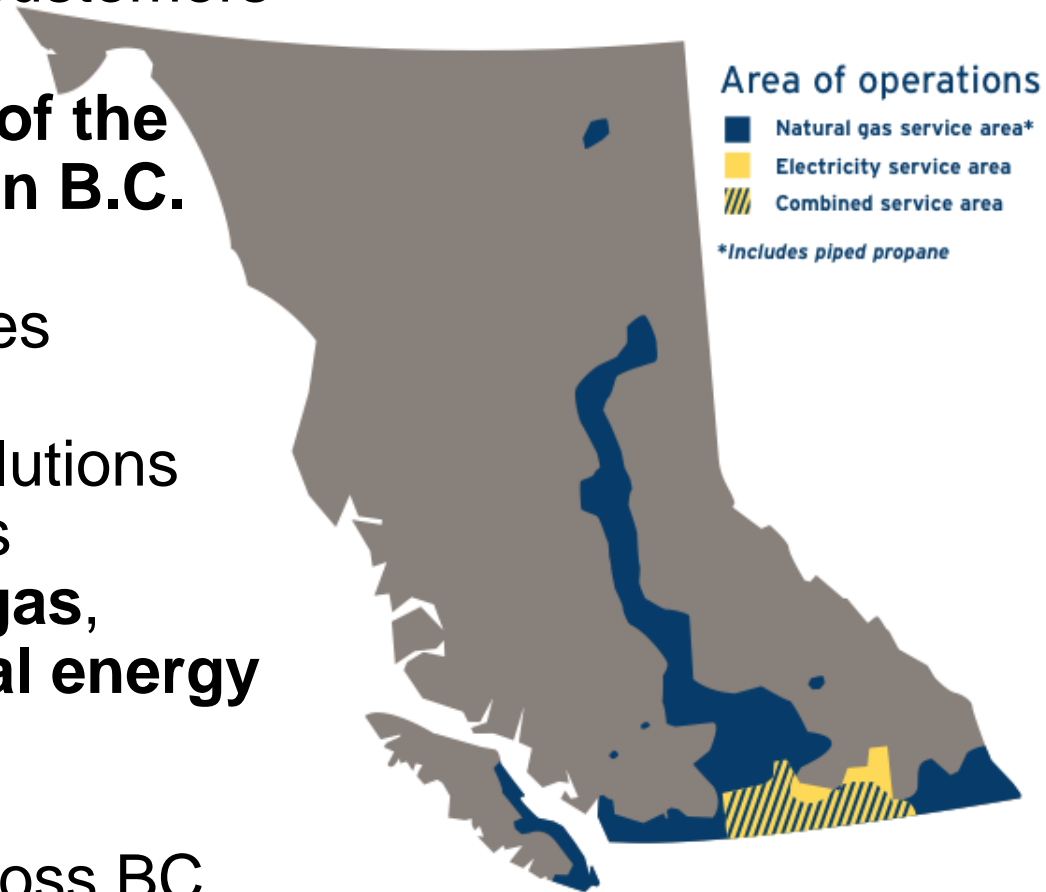


Business Segment

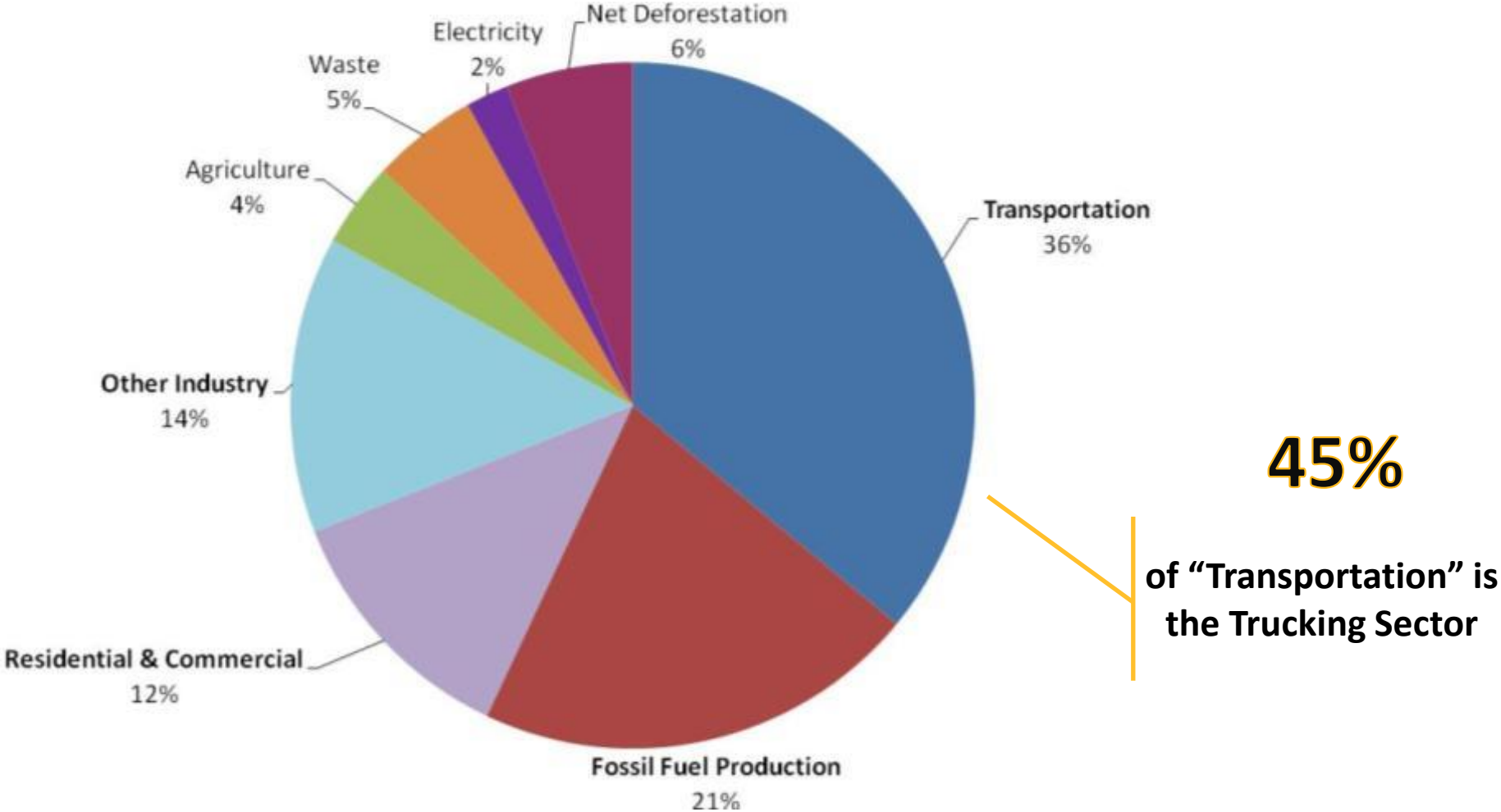


# FortisBC: Company Overview

- Approx. **1.1 million** customers
- **Deliver 22 per cent of the energy consumed in B.C.**
- Over **2,200** employees
- Integrated energy solutions portfolio that includes **electricity, natural gas, propane** and **thermal energy solutions**
- **135** communities across BC



# BC's GHG Emissions by Sector



# NGT and B.C.'s Clean Energy Act

The BC Government authorized public utilities to take a leadership role in developing the NGT market.

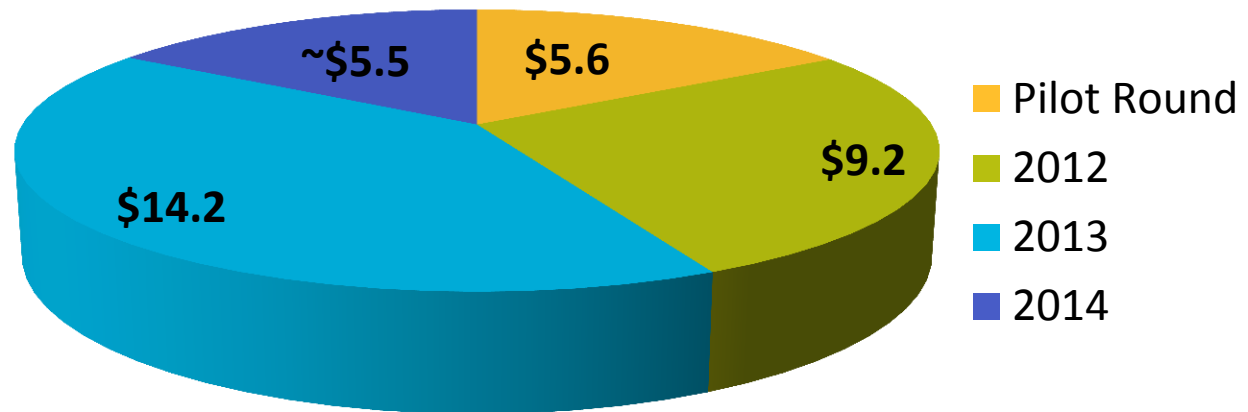
## Key elements include:

- Up to **\$62 million** in vehicle incentives
- Up to **\$42 million** in station investments

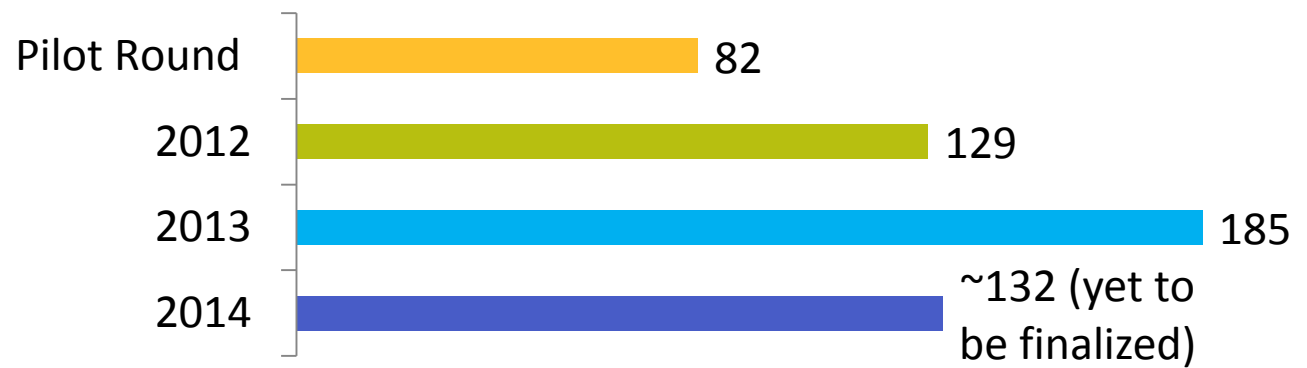


# \$34.5 million in incentives since launch

## Incentive Amounts Awarded



## Vehicles/Vessels Awarded



# Success to date: 411 vehicles/vessels

## CNG



Waste Haulers - 92



Buses - 143



Class 8 tractors - 17

## LNG



Heavy Duty Trucks  
123



Mine Haul Trucks  
6



Marine 3

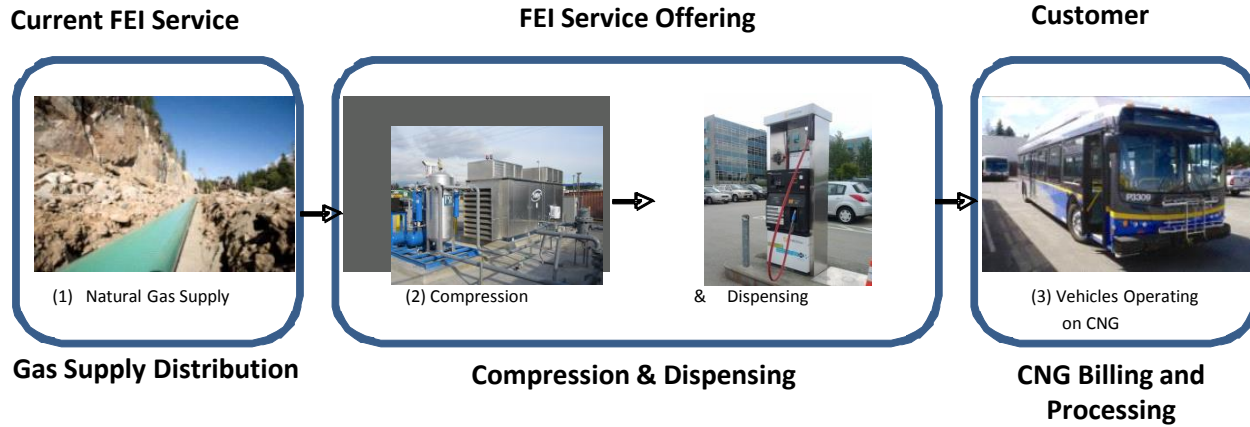


Marine 2

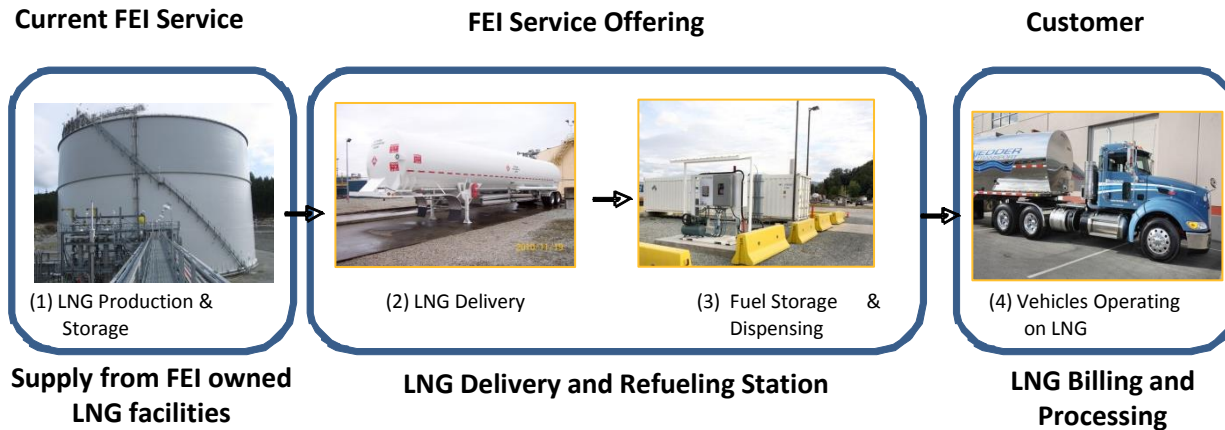


# End-to-end fuelling solutions offered

## CNG



## LNG



# Moving away from diesel, reducing GHGs

Diesel Displaced Annually (Liters)	Greenhouse Gas Reduced Annually (Tons)	# of Vehicles taken off the road
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CNG Vehicle

~6.2 Million

7,300 Tons

1,537 Passenger Vehicles



LNG Vehicle

~12.7 Million

14,600 Tons

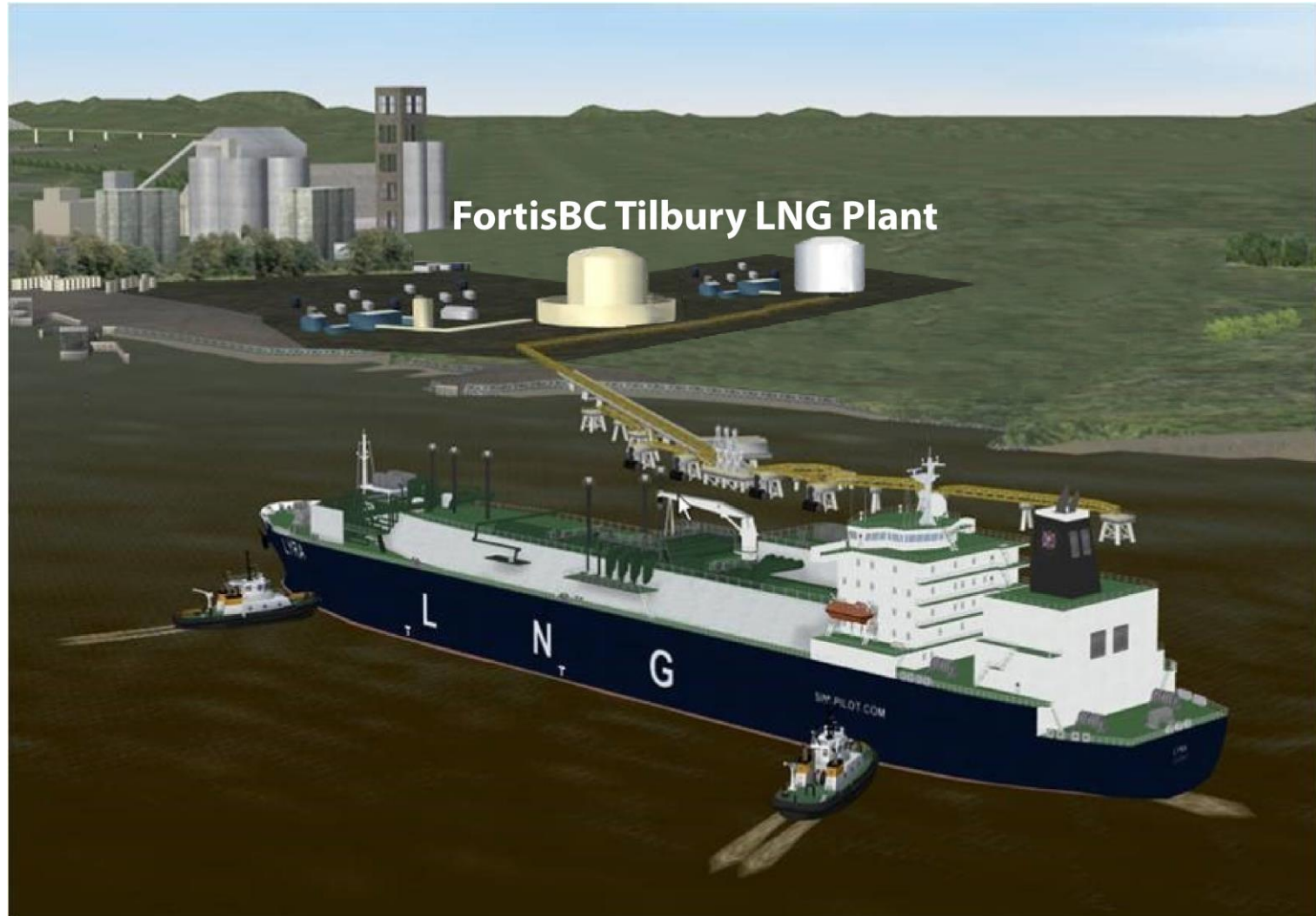
3,074 Passenger Vehicles

# Tilbury expansion – Phase 1A, 1B

Meeting the long term demand for NGT



# WesPac Midstream jetty proposal



# Transporting LNG



# Creative solutions to meet demand for LNG



# Inuvik, NWT looking to LNG long term





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